

# Consolidated Business Results & Forecasts

FY2022/03 First Quarter Ended June 30, 2021

July 28, 2021

#### SCREEN Holdings Co., Ltd.

President
Chief Executive Officer

#### **Toshio Hiroe**

- \* Cautionary statement with respect to these materials; The earnings forecasts contained in these materials and communicated verbally, are made in accordance with currently available information and rational assumptions. SCREEN Holdings does not promise that the forecasts or estimates will be accurate. Therefore, it should be noted that actual results could differ significantly due to a variety of factors.
- \* Figures have been rounded down to eliminate amounts less than 100 million JPY, except per share figures. A ratio has been rounded off.
- \* SCREEN's fiscal year (FY) encompasses the period from April 1 to March 31 of the following calendar year. (Ex. FY2022/03: April 1, 2021 March 31, 2022)

FY2022/03Q1\_20210728-E Innovation for a Sustainable World

#### Summary

#### Business results in 1Q

- Company-wide: Increase in sales and profit YoY. Operating income 4.7 times YoY
- SPE: Increase in sales and profit YoY. OPM was 14.9%
- Orders
  - → Company-wide: Above ¥100.0 bn for 3 consecutive quarters
  - $\rightarrow$  SPE: ¥93.3 bn, a record high for the quarter
- Order backlog: Company-wide, ¥180.5 bn, a record high

#### **■** Business forecast in FY2022/03

- Both company-wide and SPE sales and operating income will be record highs
- Cash dividends: Expect to increase from May forecasts, a record high

### Agenda

- FY2022/03 1Q Business Results
- FY2022/03 1Q Business Situation
- Financial Situation
- FY2022/03 Business Forecast
- Appendix: Business Situation by Segment etc.



	FY2021/03					FY2022/03		
(Billions of JPY)	1Q	2Q	3Q	4Q	Full	1Q	Differ (Yo	ence OY)
Net sales	66.8	75.8	73.7	103.8	320.3	82.8	15.9	23.9%
Operating income (to net sales ratio)	1.8 2.8%	<b>4.</b> 6 6.1%	6.3 8.6%				6.8	<b>367.5</b> % 7.7pt
Ordinary income	1.9	3.4	5.8	11.4	22.7	8.6	6.6	335.9%
Profit attributable to owners of parent	1.9	1.3	4.5	7.2	15.1	6.0	4.0	204.3%

			FY2021/03					FY2022/03		
	YoY QoQ	(Billions of JPY)	1Q	2Q	3Q	4Q	Full	1Q	YoY	QoQ
SPE	Memory sales increased significantly, and foun sales were firm. By region, sales in China and Europe increased	dry Net sales	52.6	54.7	54.5	73.5	235.5	59.7	7.0	(13.7)
SEE	Logic and after-sales services increased. Also, s in China increased	OP (to net sales ratio)	<b>4.2</b> 8.1%	<b>4.4</b> 8.2%	<b>6.4</b> 11.9%	10.7 14.7%	<b>25.9</b> 11.0%	<b>8.8</b> 14.9%	<b>4.6</b> 6.8pt	(1.8) 0.2pt
CA	Due to the recovery in the global economy, so recovered in the U.S. and Europe	les Net sales	7.9	9.0	9.3	11.1	37.4	9.6	1.7	(1.5)
GA	Recurring business was steady	OP (to net sales ratio)	(0.3) -5.0%	0.1 1.9%	<b>0.1</b> 2.1%	<b>0.5</b> 5.0%	<b>0.5</b> 1.4%	<b>0.2</b> 2.7%	0.6 7.7pt	(0.2) -2.3pt
FT	Sales and profit of production equipment for sr and medium-sized OLED panels increased	nall- Net sales	3.6	8.9	7.1	14.9	34.7	10.2	6.6	(4.6)
FT	Secured profit although sales decreased	OP (to net sales ratio)	(1.5) -41.4%	0.4 5.2%	0.1 2.5%	1.3 8.8%	<b>0.4</b> 1.3%	<b>0.2</b> 2.2%	1.7 43.7pt	(1.0) -6.6pt
DE	Sales of direct-imaging equipment remained so Profit increased due to an improvement in profitability		2.3	2.3	2.2	3.4	10.4	2.3	(O)	(1.1)
PE	5G-related business was steady	OP (to net sales ratio)	0.1 5.2%	0.1 6.2%	<b>0</b> 1. <b>4</b> %	<b>0.4</b> 13.6%	<b>0.7</b> 7.4%	<b>0.2</b> 9.0%	0 3.8pt	(0.2) -4.6pt

	FY2021/03					FY2022/03		
(Billions of JPY)	1Q	2Q	3Q	4 Q	Full	1Q Difference (YoY)		
Net sales	66.8	75.8	73.7	103.8	320.3	82.8	15.9	23.9%
SPE	52.6	54.7	54.5	73.5	235.5	59.7	7.0	13.4%
GA	7.9	9.0	9.3	11.1	37.4	9.6	1.7	21.7%
FT	3.6	8.9	7.1	14.9	34.7	10.2	6.6	180.5%
PE	2.3	2.3	2.2	3.4	10.4	2.3	(0)	-0.7%
Others	0.2	0.7	0.4	0.7	2.2	0.8	0.5	253.8%
Operating income	1.8	4.6	6.3	11.6	24.4	8.6	6.8	367.5%
(to net sales ratio)	2.8%	6.1%	8.6%	11.3%	7.6%	10.5%	0.0	7.7pt
SPE	4.2	4.4	6.4	10.7	25.9	8.8	4.6	107.8%
GA	(0.3)	0.1	0.1	0.5	0.5	0.2	0.6	-
FT	(1.5)	0.4	0.1	1.3	0.4	0.2	1.7	-
PE	0.1	0.1	0	0.4	0.7	0.2	0	70.9%
Others	(0.6)	(0.6)	(0.5)	(1.4)	(3.2)	(0.8)	(0.2)	-
Ordinary income	1.9	3.4	5.8	11.4	22.7	8.6	6.6	335.9%
Profit attributable to owners of parent	1.9	1.3	4.5	7.2	15.1	6.0	4.0	204.3%

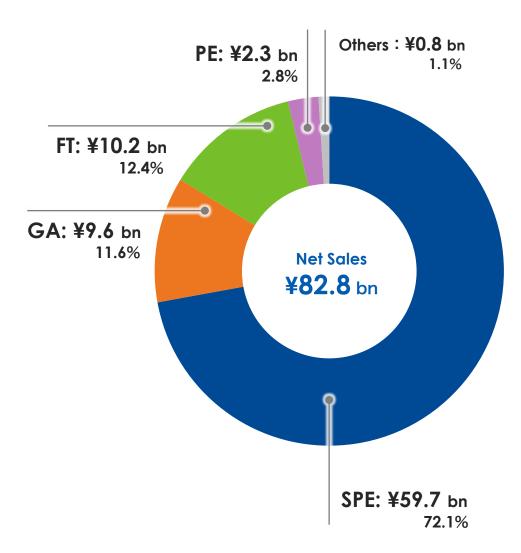
SPE: Semiconductor Production Equipment BusinessFT: Display Production Equipment and Coater Business

GA: Graphic Arts Equipment Business
PE: PCB-related Equipment Business

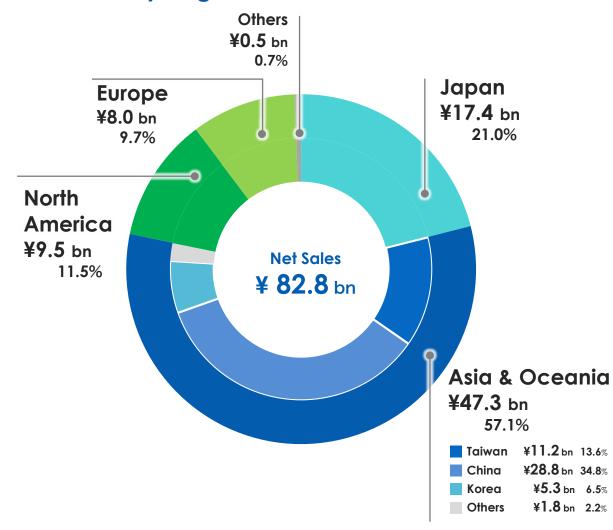


#### FY2022/03 1Q Business Results

#### Sales by Segment



#### Sales by Region



#### **Quarterly Orders Received and Order Backlog**



#### Market Trend and Outlook

- **WFE:** In addition to investment in leading-edge devices in tandem with the progress in DX, investment in devices affected by the semiconductor shortage and the shift toward EVs was also active
  - CY2021 is expected significantly to grow 30% or more (more than \$85bn) YoY
  - Reflecting geopolitical concerns, domestic production policies are progressing to avoid concentrating production in a single region

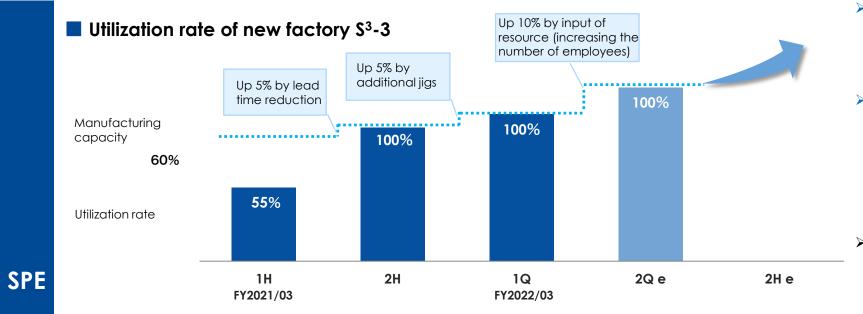
#### Trend by applications

Foundry	Continue to aggressively invest in each node, namely leading-edge, mass-production, and legacy in each regions
Logic	Continue to invest in mass-production in North America and leading-edge nodes in Europe
Memory	Continue to invest in NAND firmly, in DRAM vigorously
Imaging Device	Demand for high-end image sensors is firm. Demand for automotive and security devices is expected to expand.
Chinese market	Amid active demand for devices with legacy nodes, investment in in memories and foundries continue
Others	Investment related to power devices is active, and demand for equipment for legacy nodes is also robust due to a shortage of automotive devices and industrial MPUs

**SPE** 

- We focus on the pipeline to leading-edge nodes and aim to secure POR
- Provide various solutions from leading-edge to legacy node
  - → We will take perfect development and production system to fulfill supplier's responsibility

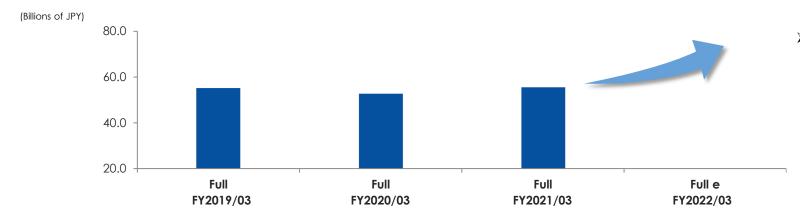
#### Other Indicators



- 1H: Accelerated the staff initiation period, increased production capacity, and maintained high utilization late
- 2H: Continue measures to increase production
  - To consider measures to enhance production efficiency
  - To consider extending operation times
- Taking measures to expand production, except for S<sup>3</sup>-3
  - Started use of production facilities for FT

Forecast after sales services' sales ratio of more than 20% in FY2022/03

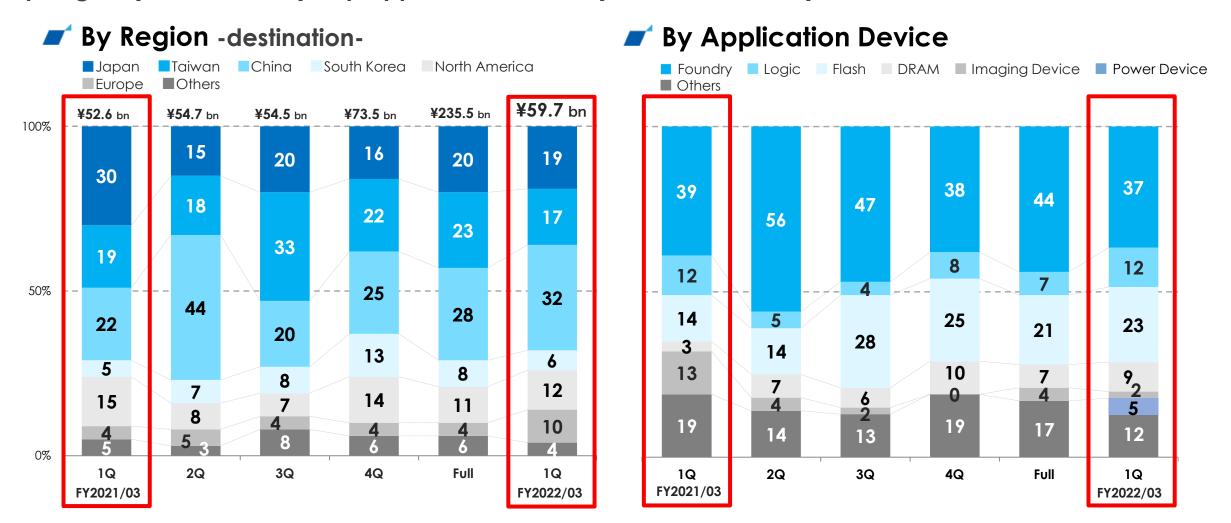
#### After sales services



#### SPE

#### Composition of Sales

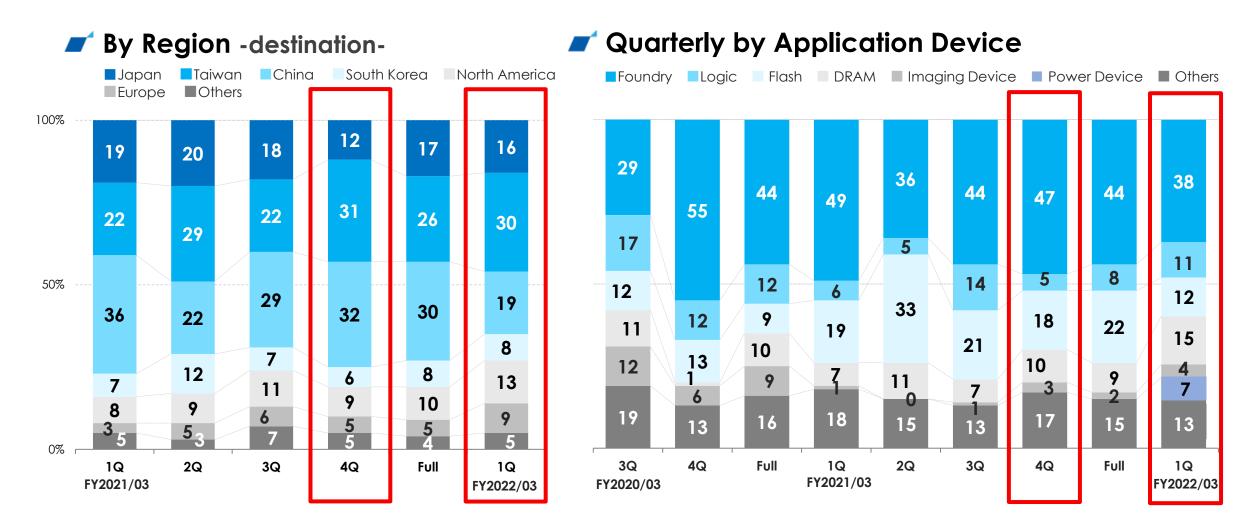
By Region (Consolidated) / By Application Device (Nonconsolidated)



- By Region: In 1Q (YoY), China ratio significantly increased
- By Application Device: In 1Q (YoY), Memory (both Flash and DRAM) significantly increased



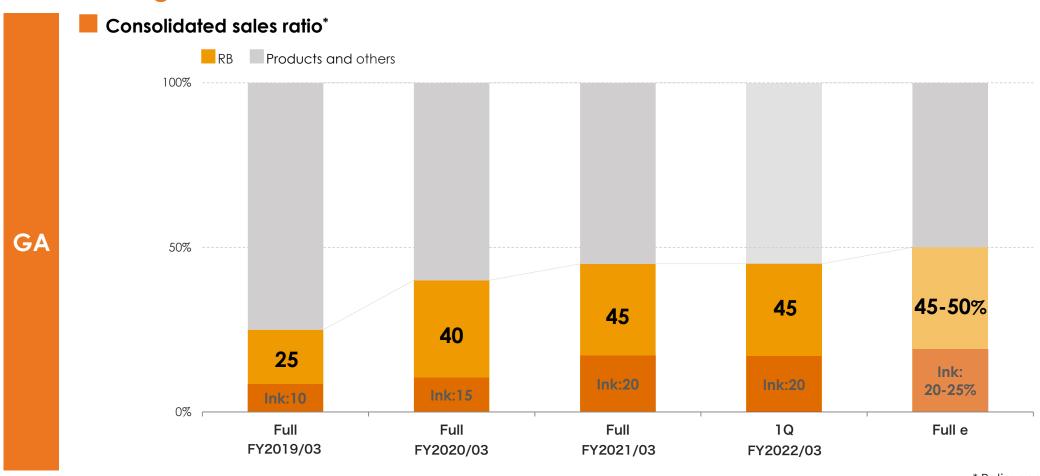
#### Orders Received Ratio (Nonconsolidated)



- By Region: In 1Q (QoQ), Orders from Taiwan continued at a high level, and from North America and Europe increased
- By Application Device: In 1Q (QoQ), decreased in foundry, and increased in logic and DRAM. The presence of power devices is growing



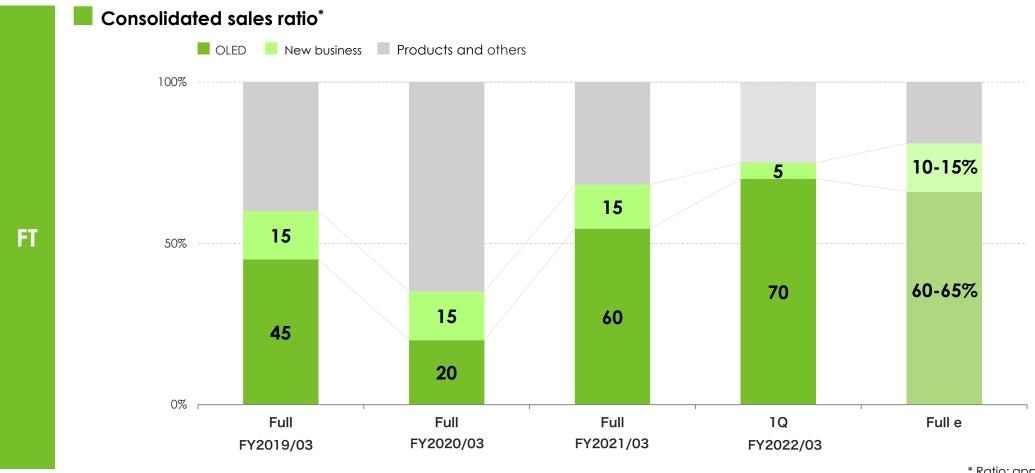
#### Recurring business is firm



<sup>\*</sup> Ratio: approximate numbers per 5%

- Recurring business (RB), especially ink sales, is firm in 1Q
- Focus on POD, where global demand is expected despite some effects from the pandemic going forward

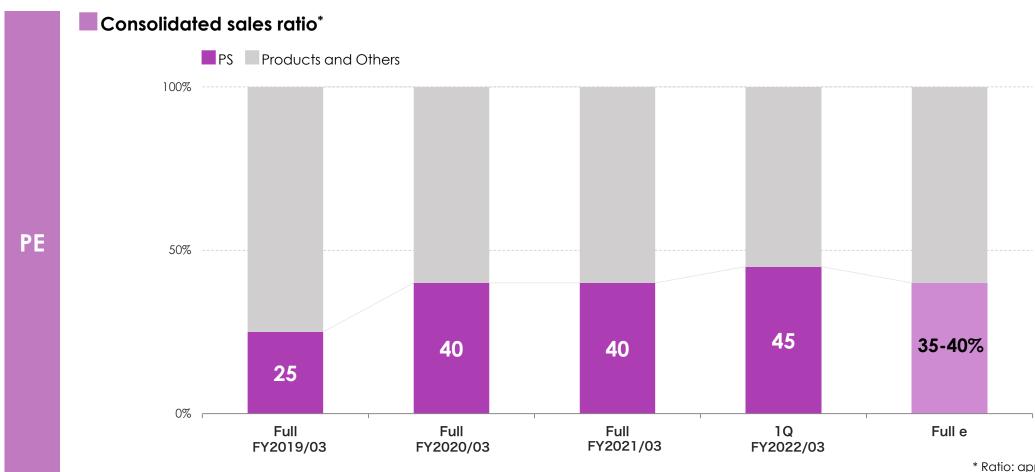
#### ■ Both orders and sales ratio stays at a high level for small- and mid-sized OLEDs



<sup>\*</sup> Ratio: approximate numbers per 5%

- 1Q consolidated orders were ¥4.2 bn (mainly for OLEDs), and are expected to increase in 2Q
- Sales related to small- and medium-sized OLEDs is main at present and expect to continue this trend in this fiscal year

#### After sales services is level off



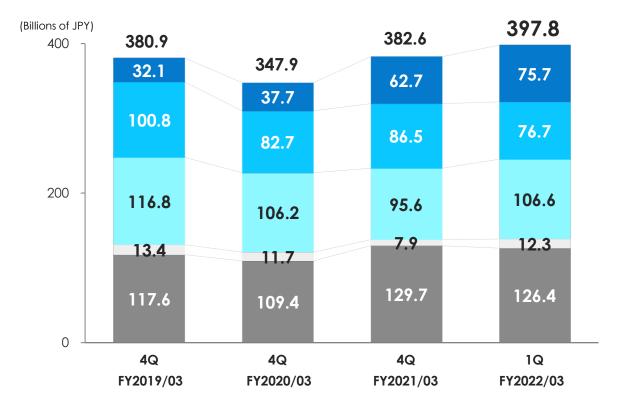
- \* Ratio: approximate numbers per 5%
- In 1Q, demand was still robust for packages and 5G (mobile and servers), the market for which is expanding
- In the current fiscal year, expect to start new products (Ledia Twin) sales



#### Financial Situation: Trend in B/S

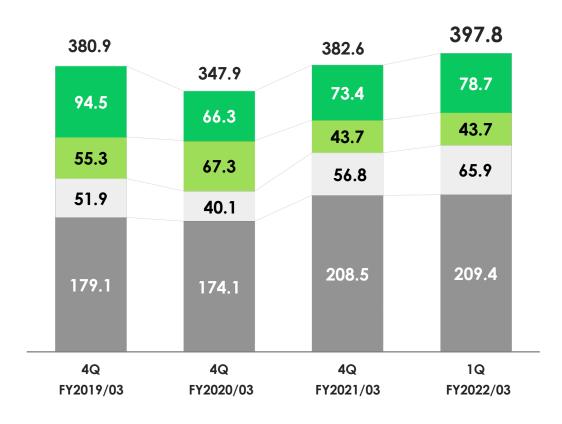






#### **■** Liabilities & Net Assets

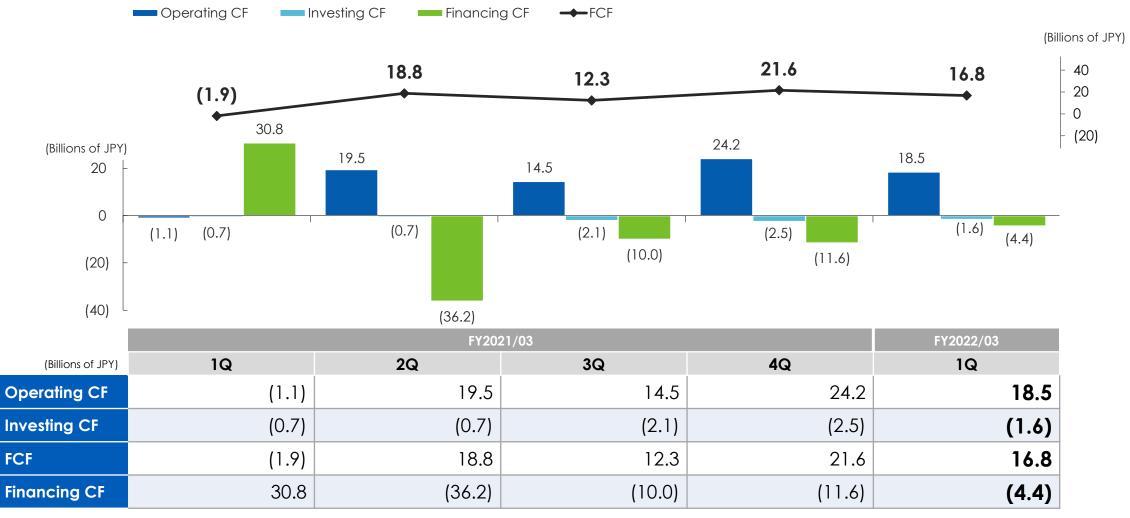




■ Equity ratio: 52.6% (FY2022/03 1Q)

■ Net cash of ¥31.9 bn

#### Financial Situation: Cash Flows



<sup>\*</sup> FCF: Free Cash Flow

■ Operating CF and FCF remained at a high level. They are expected to further rise at the end of the 1H

#### FY2022/03 Business Forecast (as of July 28, 2021)

	FY2021/03 Result	FY2022/03 Forecast (May)		FY20.	22/03 Forecast (.	July)	
(Billions of JPY)	Full	1H	2H	Full	1H	2H	Full
Net sales	320.3	182.0	190.5	372.5	185.5	206.0	391.5
SPE	235.5	139.5	145.5	285.0	141.5	164.0	305.5
GA	37.4	18.5	19.5	38.0	19.0	19.0	38.0
FT	34.7	17.0	18.0	35.0	17.5	15.5	33.0
PE	10.4	5.5	6.0	11.5	6.0	6.0	12.0
Others	2.2	1.5	1.5	3.0	1.5	1.5	3.0
Operating income	24.4	17.5	20.0	37.5	19.5	25.0	44.5
(to net sales ratio)	7.6%	9.6%	10.5%	10.1%	10.5%	12.1%	11.4%
SPE	25.9	19.0*	21.0*	40.0*	21.5*	27.0*	48.5*
GA	0.5	0*	0.5*	0.5*	0*	0.5*	0.5*
FT	0.4	0*	0.5*	0.5*	0*	0*	0*
PE	0.7	0.5*	0.5*	1.0*	0.5*	0.5*	1.0*
Others	(3.2)	(2.0) *	(2.5) *	(4.5) *	(2.5)*	(3.0)*	(5.5)*
Ordinary Income	22.7	16.0	18.5	34.5	18.0	23.0	41.0
Profit attributable to owners of Parent	15.1	11.0	13.0	24.0	12.5	15.5	28.0

Notes: Assumed Exchange Rate in FY2022/03 >> USD1 = ¥107, EUR1 = ¥130

\* Forecast operating income by segment: approximate numbers per ¥0.5 bn

Assumed exchange rate sensitivity in FY2022/03 (Full year Operating income base) >> To USD: ¥80 million, To EUR: ¥30 million



(Billions of JPY)	1Q Result	1H e	2H e	FY2022/03 e
Depreciation and amortization	2.3	4.9	5.1	10.0
Capital expenditures	1.6	5.5	7.5	13.0
R&D expenses	5.0	11.5	12.5	24.0

#### >> Cash dividend (Forecast)

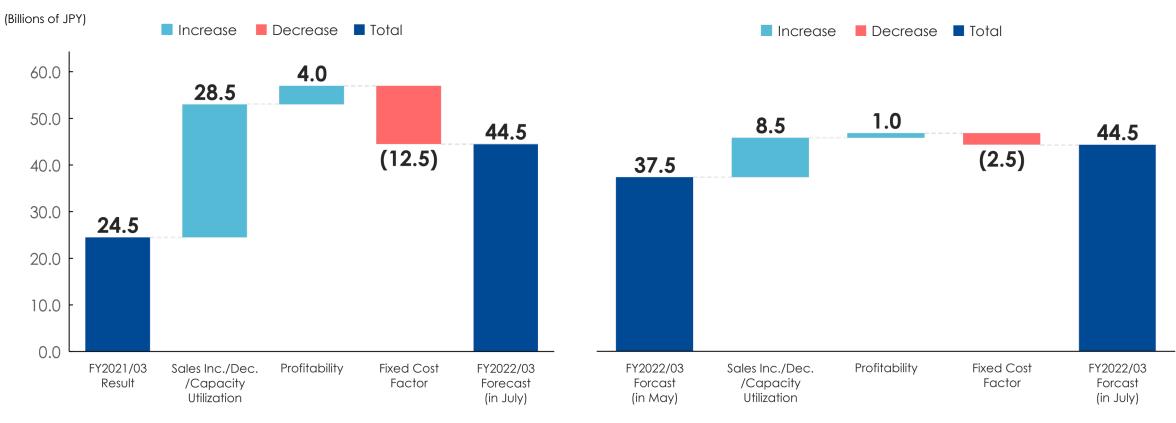
- Dividends will rise of ¥180 due to a significant increase in profit attributable to owners of parent
- Returning profits to shareholders in line with the target of maintaining a total consolidated shareholder return ratio of 30% or above as set forth in the medium-term management plan

(JPY)	FY2022/03 e
Cash dividends per share	180

FY2021/03 result vs FY2022/03 Forecast in July

#### FY2022/03 Forecast in July

- Comparison with FY2022 /03 forecast in May



<sup>\*</sup> Operating Income Factor: approximate numbers per 0.5 bn

- >> Profit increased due to the success of an increasing SPE net sales, and an improvement in profitability in SPE, GA and FT
- >> Profit increased due to an increasing SPE net sales, and an improvement in profitability in GA and FT

#### Appendix>> Recent Group News (Excerpt from our website: May 12, 2021 to July 28, 2021)

- Developed the latest model of an inkjet printing system for tablets, realizing an automated production system
- •SCREEN and AFI developed industry-first system for label-free cell sorting and analysis
- Successfully resuscitated organs from a donor after long-time circulation death ex vivo
   Reviving the metabolic recovery of weakened livers via comparative metabolomic analysis
- Cooperated on Kyoto Municipal Science Center For Youth's Summer Vacation Special Experiential Exhibition
  - An experiential exhibition in which visitors get a first-hand feel for solutions to social issues through SCREEN's technologies
- Received the Research Announcement Encouragement Prize from the Japanese Society of Printing Science and Technology
  - Enhanced the quality of inkjet printing for flexible packaging by applying image processing technologies
- Tokyo Gas and SCREEN agreed to jointly develop a water electrolysis cell stack for low-cost green hydrogen production





#### **ESG-Related Initiatives**

#### **E** (Environment)

 Tokyo Gas and SCREEN agree to jointly develop a water electrolysis cell stack for low-cost green hydrogen production (for details, please refer to page 23)

#### ■ S (Social)

- Implemented workplace vaccinations (Kyoto Head Office, Hikone Plant) to around 7,000 people
  - →Strengthened COVID-19 countermeasures, including in the supply chain

FTSE4Good

#### ■ G (Governance)

- Female director (outside) was appointed (selected at the Ordinary General Meeting of Shareholders on June 24) →Dr. Hiroko Okudaira, Associate Professor, Doshisha Business School
- Updated Corporate Governance Report (on July 8, 2021) →Included expertise and experience of Directors and Corporate Auditors (skill matrix)
- Continuously selected for ESG-related stock indices
  - →SCREEN Holdings Co., Ltd. is a constituent of the FTSE4Good Index Series (since 2014), the FTSE Blossom Japan Index (since 2017), and the SOMPO Sustainability Index (since 2018).























#### Appendix>>

## Tokyo Gas and SCREEN Agreed to Jointly Develop a Water Electrolysis Cell Stack for Low-cost Green Hydrogen Production

 Tokyo Gas Co., Ltd. ("Tokyo Gas") and SCREEN Holdings Co., Ltd. ("SCREEN") have agreed to jointly development ("development project") a "water electrolysis cell stack," a core component, and "water electrolysis cell stack manufacturing device" to build a water electrolysis system that will contribute to low-cost hydrogen production

• This development project aims to establish in two years, low-cost production technology for a water electrolysis cell stack, which accounts for a large portion of production cost and is a component in a water electrolysis device.

 SCREEN will be in charge of developing water electrolysis cell stack production technology and production equipment that applies continuous production technology using its proprietary roll-to-roll

methodology

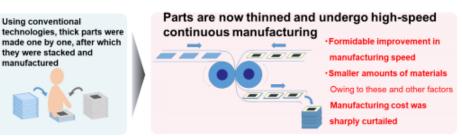


Figure 1: Low-cost production of a water electrolysis cell stack (Image)

>>Plans to carry out business development in a new field, the water electrolysis cell stack market >>Through this development, we contribute to the realization of a decarbonized and sustainable society



#### Appendix>>

- Received the Research Announcement Encouragement Prize from the Japanese Society of Printing Science and Technology
  - Enhanced the quality of inkjet printing for flexible packaging by applying image processing technologies
    - New products that SCREEN Graphic Solutions Co., Ltd. plans to sell and technologies installed in Truepress PAC 830F, a water-based inkjet system for flexible packaging
    - Enhanced printing quality for flexible packaging, for which high printing quality is demanded and transportation of thin film is difficult
    - Applied image processing technologies, adjusted line irregularity and concentration irregularity, and developed technologies to reduce and check color mismatch



Water-based inkjet system for flexible packaging

- >>In the flexible packaging and printing industries, accelerates initiatives to achieve the SDGs
- >>Reductions in sample color printing and the use of water-based ink that is kind to people and nature contributed to the SDGs in the soft packaging and printing industries



#### Appendix>>

#### ■ Developed the latest model of an inkjet printing system for tablets, realizing an automated production system, OMNITO+

Added an automated function that enhances production capacity to ensure operator safety
and security to OMNITO, a truly all in one system that inspects the exterior of tablets, handles
printing, and inspects print quality

OMNITO+
Inkjet printing system for tablets



## ■ SCREEN and AFI developed industry-first system for label-free cell sorting and analysis, ELESTA® CROSSORTER®

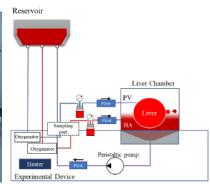
Joint development of the advanced industry-first system for label-free cell sorting and analysis, combines three highly desirable features for sorting of cells enabling label-free, damage-less and contamination-free processing.
 ELESTA CROSSORTER combines proprietary imaging and analysis technologies already employed by SCREEN in its well-regarded cell scanner systems as well as AMATAR®, an innovative electric filter using microflow channels and electrodes that has become one of AFI's technologies.



## Successfully resuscitated organs from a donor after long-time circulation death ex vivo

- Reviving the metabolic recovery of weakened livers via comparative metabolomic analysis
- In collaboration with the Keio University School of Medicine for clinical organ perfusion systems development. Succeeded in short-time functional resuscitation of weakened livers by ex vivo perfusion





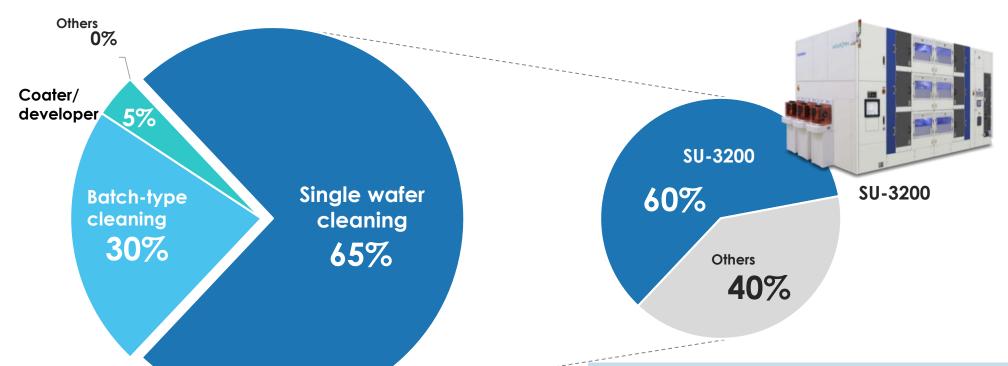
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Comparison (YoY)	FY2021/03	FY2022/03	Difference	
(Billio	ons of JPY)	1Q		
Net sales	52.6	59.7	7.0	13.4%
Operating incor (to net sales ratio		8.8	4.6	107.8% 6.8pt

Co	omparison (QoQ)	FY2021/03	FY2022/03	Diffe	
	(Billions of JPY)	4Q	1Q	<b>Difference</b>	
	Net sales	73.5	59.7	(13.7)	-18.7%
	Operating income (to net sales ratio)	10.7	<b>8.8</b> 14.9%	(1.8)	-17.6% 0.2pt

#### Appendix>> Composition of Sales (Nonconsolidated)

#### ■ Total Sales Ratio of Cleaning Equipment by Product in FY2022/03 1Q



unit: %	FY2019/03	FY2020/03	FY2021/03	FY2022/03 1Q
Single wafer cleaning	65	65	70	65
Batch-type cleaning	20	25	25	30
Coater/ developer	10	5	5	5
Others	5	5	0	0

<sup>\*</sup> Ratio: approximate numbers per 5%

Comparison (YoY)	FY2021/03	FY2022/03	Difference	
(Billions of JPY)	1Q	1Q		
Net sales	7.9	9.6	1.7	21.7%
Operating income (to net sales ratio)	(0.3) -5.0%	<b>0.2</b> 2.7%	0.6	- 7.7pt

Comparison (QoQ)	FY2021/03	FY2022/03	Difference	
(Billions of JPY)	4Q	1Q		
Net sales	11.1	9.6	(1.5)	-13.5%
Operating income (to net sales ratio)	<b>0.5</b> 5.0%	<b>0.2</b> 2.7%	(0.2)	-53.2% -2.3pt

Comparison (YoY)	FY2021/03	FY2022/03	Difference	
(Billions of JPY)	1Q	1Q		
Net sales	3.6	10.2	6.6	180.5%
Operating income (to net sales ratio)	(1.5) -41.4%	<b>0.2</b> 2.2%	1.7	- 43.7pt

Co	omparison (QoQ)	FY2021/03	FY2022/03	Difference	
	(Billions of JPY)	4Q	1Q		
	Net sales	14.9	10.2	(4.6)	-31.0%
	Operating income (to net sales ratio)	1.3	<b>0.2</b> 2.2%	(1.0)	-82.4% -6.6pt

Comparison (YoY)		FY2021/03	FY2022/03	Diffe	<b>1</b>	
	(Billions of JPY)	1Q	1Q	Difference		
	Net sales	2.3	2.3	(0)	-0.7%	
	Operating income (to net sales ratio)	(O.1) 5.2%	<b>0.2</b> 9.0%	0	<b>70.9</b> % 3.8pt	

<b>C</b>	omparison (QoQ)	FY2021/03	FY2022/03	Difference	
	(Billions of JPY)	4Q	1Q		
	Net sales	3.4	2.3	(1.1)	-32.3%
	Operating income (to net sales ratio)	<b>0.4</b> 13.6%	<b>0.2</b> 9.0%	(0.2)	-55.3% -4.6pt

#### Appendix>> Changes in Main Index

(Billions of JPY)	FY2017/03	FY2018/03	FY2019/03	FY2020/03	FY2021/03	FY2022/03 Forecast
Net sales	300.2	339.3	364.2	323.2	320.3	391.5
Operating income	33.7	42.7	29.6	12.5	24.4	44.5
Operating income ratio (%)	11.2	12.6	8.1	3.9	7.6	11.4
Total assets	300.6	365.8	380.9	347.9	382.6	-
Equity	142.8	170.8	179.1	173.9	208.3	-
Equity ratio (%)	47.5	46.7	47.0	50.0	54.5	-
ROE (%)	18.4	18.2	10.3	2.8	7.9	-
Depreciation and amortization	5.3	5.7	6.8	8.8	9.6	10.0
Capital expenditures	8.2	14.4	24.0	7.9	7.8	13.0
R&D expenses	17.7	20.8	22.8	21.5	21.5	24.0
EPS (JPY)	511.96	608.62	387.10	107.37	325.21	601.28
Cash Dividends (JPY)	87	110	97	30	90	180

